MAGAZIN

LINGEMANN

HARTL METALL LOCKSMITH'S SHOP OF THE FUTURE THANKS TO MODERN TECHNOLOGIES

ROMANIA A LOOK BEHIND THE SCENES OF BOOSTRACK

CUSTOMER PROJECT 1900M² OF NEW PRODUCTION SPACE

C-PARTS MANAGEMENT
FOR THE INDUSTRY

The way to a sustainable ordering process

EDITION 02/2022

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EDITORIAL

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02/2022



DEAR READERS,

C-parts management is often underestimated in its importance: it ranges from protective work clothing and office supplies to screws and tools. Optimised procurement is an important point in process optimisation and has positive effects on every area of the company.

Lingemann has worked out the change in optimal C-parts management with digitalisation 4.0.

From networked and coordinated logistics processes to innovative dispensing machines and sustainable management - we enable our customers to provide a unique service in the procurement process and handling.

The review of 2022 shows that we have once again managed to defy all challenges with a skilful mix of expertise, courage and fun at work and implement promising projects together with our customers. In our current issue, you will gain an insight into effective C-parts management and its savings potential.

We hope you enjoy reading it.

Christian Gerken **Executive Board**







HAND PROTECTION PLAN

This time we report on our client, for whom we successfully support hand and skin protection plans.

C-PARTS MANAGEMENT

Optimal C-parts purchasing thanks to sustainable logistics

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A global player meets the all-rounder Lingemann



HARTL METALL GOES IOT

"Super. Faster. Locksmith.": Modern storage technology thanks to **BOOSTRACK**



THE GREATEST SAVINGS POTENTIAL

IS THE C PARTS MANAGEMENT

-parts are defined by their low purchase value, whereby the procurement effort is very high and a large number of items are needed at the same time. From protective work clothing and office supplies to screws and tools - the materials management of the individual frequently used goods ties up a lot of resources in purchasing. In addition, the procurement costs of C-parts are often about as high as other items with a much higher order value. The handling of re-ordering in times of high demand and the coordination of these items is very time-consuming and often unmanageable.

Optimal C-parts procurement

Companies with a central order processing system that bundles demand requests and triggers specific orders save a lot of time, money and resources. An optimised process design of C-parts management is particularly effective here. The greatest potential for optimisation lies primarily not in the price of the individual components, but in the internal process costs. The Lingemann service enables customers to procure parts in a timely manner, optimise warehousing and make them available directly at the production line - including individual project scheduling, system implementation and disposition. At the same time, companies thus reduce their stocks in their production to a minimum. This creates maximum supply security and more



transparency in the supply chain.

Industry 4.0

Connected and coordinated logistics processes form the basis for Industry 4.0 in C-parts management. With the latest technology, it is therefore possible to reorder C-parts independently and automatically in real time, regardless of where they are needed. In addition, digitalisation enables flexibility and scalability. Digitalisation offers untapped potential for optimising logistics processes in C-parts supply and enabling companies to achieve maximum process and supply security. With Lingemann, for example, stock levels are monitored in real time.

"With a lean and innovative C-parts management paired with smart and intelligent solutions, we enable our customers to have future-oriented logistics."



Alexander Pawel,
Managing Director

This enables optimal utilisation and planning and at the same time reduces stock shortages. Interconnected processes and procedures ensure better throughput times with higher quality control at the same time.

Sustainable logistics

In the field of production supply, the requirements are becoming more and more complex and the reaction times at the same time shorter and shorter. As a consequence, the issue of sustainability in the area of C-parts management is becoming more and more important.

Efficient tour scheduling, the use of reusable packaging and

resource-saving automation are becoming part of everyday work. Lingemann relies on a variety of solutions here. Bundling deliveries, for example, minimises ramp contacts and thus optimises packaging material. At the same time, unnecessary unloaded transports are prevented.

Unburden departments

Orders, inspections of incoming goods, storage, preparation and invoice checks are very time-consuming due to the large number of processes. In the case of C-parts, this is often out of proportion to the value of the various items. In order to relieve companies in this area, Lingemann offers its customers

an all-round service: from ordering to price comparisons or article alternatives to the delivery and savings.

Simple handling of order processing as well as the entire documentation up to accounting are standard at Lingemann. For the customer, this means, above all, easier handling of order processing, the entire documentation and even accounting. In addition to the desired reduction in the workload, this procedure also noticeably reduces the number of errors. Transmission errors are largely eliminated with datasupported processing, which at the same time makes logistics and scheduling more efficient

Lingemann enables companies to implement individual C-parts management solutions that not only save time and money, but also effectively conserve resources in the long term.



With the digitalised C-parts management, Lingemann customers receive an optimal service and always have an overview of the consumption of their articles.

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HARTL GOES IOT

odern companies need innovative technology. Internet of Things (IoT) applications serve as the basis for Industry 4.0. As the most modern locksmith's shop in Upper Austria, Hartl Metall GmbH interprets the traditional locksmith's trade in a modern way and therefore now also relies on the innovations of BOOSTRACK GmbH.

The basis of the locksmith's shop, which was still classically set up at that time, was founded by Martin and Monika Hartl in Waldneukirchen, Upper Austria, in 1980. With the takeover of the next generation, the family business set its focus on fresh visions, a contemporary appearance and modern production facilities. The company's goal: to increase the vertical range of manufacture, efficient logistics and the associated long-term safeguarding of competitiveness.

In the revolutionisation and digitalisation of its materials management, Hartl Metall is supported by our Austrian cooperation partner Schachermayer GmbH, which implemented the modern BOOSTRACK products.

Smart C-parts dispensing

With the use of the innovative BOOSTRACK products, Hartl Metall is taking a further step towards traceable efficiency. This is possible because BOOSTRACK sustainably optimises the procurement processes and thus fits into the modern concept of the new production hall. With the

BOOST.Tower, the Upper Austrian company gets a networked dispenser that provides 24/7 exactly the products directly in production that the company needs in its daily work.

Another advantage for Hartl
Metall is the simple and cost-effective procurement of important
tools and materials. The BOOST.
Tower and its space-saving
counterpart, the BOOST.Box,
simultaneously bring order to the
existing warehouse. The employees take out all the required
materials exactly as needed using
the modern booking system.

Automatic reordering

In addition, Hartl Metall benefits from the innovative IoT technology that automatically reorders when the minimum quantity is not reached. This makes missing materials and tools a thing of the past and eliminates a lengthy ordering process.

Full range of services

In addition to the implementation of the various BOOSTRACK products, Hartl Metall benefits from the wide-ranging service provided by Schachermayer. This includes, for example, comprehensive C-parts management and the filling of the BOOSTRACK components with the ordered products by a Schachermayer employee. This guarantees the uninterrupted availability of all materials.

Individually expandable

The BOOSTRACK components can be expanded at any time to include all BOOSTRACK products in a modular way and can of course also be equipped with articles from different suppliers. This offers Hartl Metall a high degree of flexibility and innovation possibilities for the future.

Benefits are immediately visible

The implemented BOOSTRACK products significantly increase the productivity and efficiency of the locksmith's shop. "Even though the changeover to the BOOSTRACK system is a little unusual for the employees at first, they recognise their own personal advantages after a certain adjustment period and also learn to appreciate the system," says managing director Martin Hartl.

Many small and large steps are gradually turning the vision of the most modern locksmith's shop in Upper Austria into reality.

THE MOST MODERN LOCKSMITH'S SHOP IN UPPER AUSTRIA



The goal: Optimal material supply with customised IoT solutions. This is exactly where the world's leading industrial and automotive supplier relies on Lingemann's expertise. As a system supplier, Lingemann covers the entire spectrum of the desired Logistics 4.0 in intralogistics.

The focus of the exciting project is the relocation of the current central warehouse to an external location, which needs to take place promptly. The advantage for the customer: The consignment warehouse is managed by Lingemann staff. Thus, the customer benefits from prompt procurement, optimal warehousing and the provision of all materials directly on site.

Furthermore, the production is additionally equipped with the modern and innovative products of the Lingemann subsidiary BOOSTRACK. The latest technologies will be used for the digitalisation of the created warehouse. In addition, 28 individually configured BOOST.towers will also be in use, for example. The modern dispenser provides exactly the products that are needed in production 24/7. The advantage: Thanks to RFID access controls, complete traceability through picker

journals is guaranteed. With its space-saving dimensions, the machines are positioned directly at the user's premises in the factory and adapted to the requirements of their place of use. The company also receives 30 of the newly developed BOOST.Locker. These are add-ons to the BOOST.Tower and also serve as packing stations for goods delivered on a daily basis. Furthermore, a total of 500 BOOST.Boxes will be placed at ten central storage locations. Thus, the industrial and automotive supplier is optimally equipped in the area of material supply.

Production area gain of 1900 m²

Another important plus point is the increase in space associated with the relocation of the central warehouse. The company gains a total of 1900 m², which can be used, for example, to expand the production of its innovative products. Furthermore, our customer benefits from Lingemann's all-round service. This not only includes warehouse management by trained Lingemann personnel, but also the regular filling of the BOOST.Tower, BOOST.Boxes and BOOST.Locker by a nearby consignment warehouse, which guarantees optimal stocking. Thanks to customised reporting for the control of individual goods movements and regular goods arrivals, audit compliance is ensured.

We will publish a more detailed report on this exciting project in the next edition.



ince the company was founded in 2008, a lot has changed at our site in Codlea, Romania. In addition to the production facility for the BOOSTRACK series, many other customer requirements are fulfilled here. Miruna Ioana Crişan is production manager at Lingemann Logistic Systems. With all the know-how she acquired in her engineering studies in the field of "aerospace technology", she pushes the continuous expansion of innovations.

Ms Crișan, please tell our readers about your job at Lingemann.

As a production manager, my main task is to coordinate

the entire production process and ensure that all planned production goals are achieved at all times. To do this, I keep an eye on all processes and production lines. In cooperation with my team, I thus ensure the wishes of our customers.

Which are the biggest challenges?

We face small and also larger challenges every day as a team. It is precisely through such challenges that our products and services are constantly improved. We are flexible and adapt to every situation that comes our way. This is the only way we can create the best and most individual solutions for ourselves

and our customers.

The early days of the pandemic were a great challenge for us. Our location was closed for two months. This may seem like a setback at first. But during the eight weeks we gathered all our strength in the team and came back with new ideas for our innovations. This is how the latest features of the current BOOST. Tower were created. We have adapted it exactly to the needs of our customers, so that it offers new possibilities in digital material output.

The entire BOOSTRACK product range is programmed entirely at the Romanian site by its know-how

"There is no such thing as impossible - we strive to offer our customers the optimal solution for every challenge. That's why I'm so pleased to be able to be part of these exciting projects."



Miruna Ioana Crișan Production Manager



The Codlea locality

The Romanian Lingemann location in Codlea produces all BOOSTRACK products. The development of new innovations in the field of Industry 4.0 also takes place here.

and projected with its engineering team. What added value do the components offer with a look at Industry 4.0?

With its digital innovations, BOOSTRACK focuses on customer-oriented IT solutions. In addition, the products are designed for sustainability in the value chain. All of these products guarantee an optimal parts supply with simple removal and automated ordering processes. At the same time, they enable 24/7 availability as well as seamless traceability of the withdrawal. In this way, our products open up the future of digital materials management for companies.

Dispensing systems are becoming more and more popular and the production of the BOOST.Tower is also picking up speed at your company. How can you explain this rush?

Our focus, in addition to customer satisfaction, is to reduce costs for companies wherever possible. Our BOOST. Tower is the perfect solution for savings in C-parts management. As a dynamic storage system, it detects fill levels, for example, automatically reorders and reduces walking distances to distant magazines or warehouses.

The all-round service from Lingemann does not stop at project planning. What other products are currently being manufactured on

customer request?

In addition to customised configurations, for example on the BOOST.Tower, we are currently working on the BOOST.Locker. This is the practical add-on to the dispenser. It opens up a modular storage option which, thanks to its compact external dimensions, allows additional storage space. Furthermore, the BOOST.Locker will also be available as a stand-alone solution.

What are your wishes for the future?

I love my job and look forward to exciting projects and new innovations in the future, which I can develop together with my team and in cooperation with our clients. For this, the feedback from our customers and the experience from previous projects is important to me. Because this is the only way we can continue to advance Industry 4.0. with modern products.

10 Production Manager 11



he BOOST.Starter Kit offers companies who want to take the first step into Industry 4.0. an easy and affordable entry into digital materials management. All BOOSTRACK products are perfectly compatible with each other and can be flexibly expanded at any time.

Best prepared

The starter kit includes a BOOST.Station (NET or LTE), a BOOST.Box, a BOOST.Button and a BOOST.Sensor as well as a one-year software licence (BOOST.Config) with the option to integrate 500 additional BOOSTRACK products. Pre-configuration and web training are also included.

Mobile KANBAN 4.0

As the smallest patented dispensing system, the BOOST.Box offers an efficient material supply directly to the users due to its lightness and flexibility and can be described as a mobile KANBAN 4.0. The advantage: The removal can be carried out online and offline.

Automation with a click

The BOOST.Button can carry out automatic orders through to optimised information processes. For example, goods collections or notifications of machine maintenance can be sent directly to the relevant persons or cost centres by e-mail or SMS.

Efficient demand requirement

With the help of the BOOST.sensor, just-in-time changes in the fill levels can be automatically recorded, tracked and reordered. It is also possible to use several sensors in a row. For example, each individual sensor sends a message to the person in charge or reorders directly from the supplier.

Modern software technology

The central interface of all components is the BOOST.Station. In the BOOST.Config software, all BOOSTRACK products can be configured as well as a device, storage location, process or supplier can be defined for each item. In the intelligent storage and management software, the pre-programming of users and cost centres can also be done individually and independently.

HAND PROTECT

he highest risk of suffering an occupational accident is in the skilled trades. According to BG ETEM, about half of all occupational accidents involve the hands. Well-developed hand and skin protection plans are therefore essential for companies. This way, employees always have the right choice of protective gloves, skin protection, skin cleansing and skin care products directly at the workplace.

Only optimally protected hands can work productively. Therefore, a good hand protection organisation in the company includes, in addition to the selection of suitable protective gloves. The well-developed glove plan specifies exactly which glove must be used for which activity. This is the only way to ensure optimum safety for workers. In order to protect its employees at the workplace, our long-standing customer relies on glove and skin protection plans that have been perfectly drawn up by Lingemann.

Perfect selection

After an extensive inspection of the workplaces, including a detailed risk assessment, Lingemann PPE experts, together with a glove manufacturer, determined the perfect safety and cut classes for all relevant workplaces. This was followed by a longer test phase of various gloves for each relevant workplace. The products were put through their paces.

Optimum safety

WITH THE OPTIMAL PLAN

In order to finally create the glove plan, our experts worked out a comprehensive plan with resulting wearing instructions. Here, it is clear to all our customer's employees at which workplaces and for which activities which gloves are suitable and should be used. Thus, safety is guaranteed.

Comprehensive service

Our customer also receives the usual Lingemann service. For example, all gloves can be stored in a consignment warehouse at the customer's premises and regularly refilled by Lingemann. This means that all gloves are in stock at all times and a smooth production flow is ensured.

Skin protection plans

In addition to glove plans, which are visibly displayed everywhere at our customer's premises, Lingemann has also been working with experts for more than 15 years to develop perfectly elaborated skin protection plans. In order to reduce occupational illnesses associated with skin diseases, the skin protection plan deals, among other things, with protective measures for employees. They show which products provide optimal care and how the hands of the respective employees are best protected.

"I have been looking after our client for over 15 years and am very pleased that we are still able to optimise the existing glove and skin protection plans."



Detlef Barani
System consulting & Sales





Berlin, 24 May 2022. And the winner is... The interactive showroom "Procurement Future" by Lingemann GmbH.
This year it received the German Innovation Award in the category "Excellence in Business to Business - Retail & Trade Solutions". Intelligent IoT products combined with the latest technologies convinced the jury, consisting of independent, interdisciplinary experts from industry, science and finance.

Innovative and trendsetting

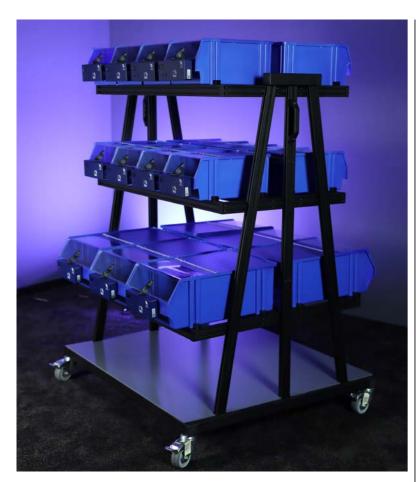
The showroom of Lingemann GmbH in Brühl, Rhineland. which was created together with Garamantis GmbH, opens up the entire spectrum of digitalisation possibilities for Industry 4.0. The centrepiece of the showroom is a multi-touch table that is networked with a screen wall as well as the internal IoT products. Thanks to an integrated people sensor, visitors can proactively enter into dialogue with the table and receive up-to-date product information. Lingemann's activities in Europe as well as industry trends can be explored via playfully simple touch interaction. Orders can be placed live at the touch of a button and reports can be sent quickly and easily in seconds. The interactive space is enhanced by over 2,000 high-performance LEDs individually controlled by the software, network-controlled light spots and a 5.1 surround sound system

Free appointment

Companies can contact service@lingemann.com to make a non-binding appointment to visit the showroom.

NEWS NEW PRODUCTS

ASSEMBLY TROLLEY



ompanies must be able to react quickly to changes on production lines in order to achieve optimum results in production. The new assembly trolley from Lingemann offers optimum supply security with its efficient Kanban system.

C-parts are small, inconspicuous and inexpensive, but nevertheless immensely important. A missing screw can quickly turn out to be the most important element. This can cause delays and unwanted costs.

To ensure that even the smallest work materials are always within reach in production,

Lingemann and its subsidiary in Romania have developed an assembly trolley specially adapted to the BOOST.Boxes at the request of the customer.

With this trolley, employees in the company are mobile and always have everything available - clearly arranged and within easy reach. The assembly trolley was specially developed for the needs of warehouses and industry. Customers receive robust and high-quality trolley systems that can be equipped with BOOST. boxes on one or both sides.

The high-quality assembly trolley opens up countless organisational possibilities for small parts in the workshop, warehouse or other industrial areas. The RFID Kanban system enables largely automated logistics. This ensures that all C-parts required for production are always at hand. Thanks to its modular design, the Kanban system can be individually adapted and scaled - for fast access in any work environment.

The trolley is the perfect solution for moving smaller components safely and quickly. This guarantees one thing: safe, clear and orderly provision of C-parts, tools, PPE items or machinery components paired with transparent and controlled removal.

Would you like to take a closer look at the assembly trolley?

No problem! Simply make a free and non-binding appointment at our showroom in Brühl, Rhineland, at: service@lingemann.com



he BOOSTRACK portfolio is enlarged by a newly developed product: the BOOST. Locker. It offers a modular storage option that is especially suitable for both industrial and commercial areas. With its compact external dimensions, it creates additional storage space and can be easily accommodated even in small spaces.

The BOOST.Locker can be used either as an add-on to the BOOST.Tower or as a standalone solution. It enables cost transparency and 100% access control through secured individual removal. The advantage: all products are available 24/7. With up to 24 shelves, the standard locker offers an extensive storage area for materials and, thanks to variable shelf allocation, can be individually modified in three different sizes if required. Automatic reordering and item loans are also possible.

The intelligent concept is manufactured by employees of the Romanian Lingemann location. This is where innovative solutions are created that are individually adapted to the needs of the customers.

A LOCKER FOR OPTIMAL WAREHOUSE LOGISTICS



Gregor Diehl Project Manager & Logistic solutions

WITH NEIL ARMSTRONG TO THE MOON

ADVERTISEMENT



ven as Neil Armstrong walked on the moon, his equipment already consisted of 3M products. Today, 3M innovations can be found in almost all areas of life, work, medicine and technology. No wonder, after all, 51 basic technologies, 8,000 researchers and over 129,000 registered patents provide the know-how to keep developing new and inventive solutions, such as the 3M™ Secure Click™ half mask.



QUALITY LABEL

ince the beginning, each generation of respirators has been designed for the best possible wearability, combining safety, comfort and ease of use to provide the greatest possible benefit to the mask wearer. At the same time, innovations continue to set new standards across all products.



LONG SUSTAINABILITY

t 3M, improving occupational safety is a top priority. With the push of a button, the user can quickly and easily perform a reliable fit test of the mask. In addition, the world's first 4-way airflow, enabled by the dual filters, guarantees easier breathing.



PROTECTION WHILE BREATHING

he 3M Advanced Electret filter media offers significantly improved breathing comfort due to less volume and weight than conventional filter media. As soon as the filter snaps into the connector with a click, the filter is ready for use. The speech membrane supports easy communication.



WHAT'S IN YOUR AIR?

Breathing clean air is immensely important. With its international campaign "What's in your air", 3M demonstrates that the things you can't see can harm people in the long term. In this way, 3M raises awareness among companies.

Especially for companies, 3M has developed several products that ensure the safety of employees. To help assess the current situation, $3M^{TM}$ diffusion monitors use air sampling to detect contaminants in the relevant workplace.

Respirators optimally filter out factors such as pollutants. For this reason, the $3M^{\text{TM}}$ Secure Click half mask was developed especially for industry. It is intuitive to use, comfortable and most importantly, reliable. With its range of filters, it protects against many common gases, vapours and particles.

The $3M^{\text{TM}}$ Secure ClickTM half mask enables easier breathing with low breathing resistance thanks to the world's first 4-fold airflow filter system. The quick and easy filter connections allow for a one-touch fit test. The speech membrane supports easier communication during work.

Thus, employees are optimally protected at the workplace.

LONGSTANDING PARTNERSHIP

M has been working closely with Lingemann GmbH since the company was founded. Lingemann customers regularly receive an extensive product portfolio from 3M, ranging from personal protective equipment, respiratory and hearing protection through to eye protection, adhesives and sealants as well as abrasives and office supplies.



OPEN HOUSE

AFTER A 2-YEAR BREAK



id-September, the time had finally come: after a two-year break due to Corona, Lingemann finally opened its doors again. Our visitors discovered the innovations of the interactive showroom "Procurement Future" and received consultation on the topics of digitalisation 4.0 and C-parts management.

Lingemann's open days were a success. Here, the system supplier was not only able to present the innovations of the past years, but also finally come face to face with interested visitors and customers once again. After all, this was not possible in the last two Corona years.

And a lot has happened during this time at the system supplier. Digitalisation 4.0 is constantly producing new innovations at Lingemann's subsidiary BOOSTRACK: From new features for the smart dispenser BOOST. Tower to the new modular storage option, the BOOST.Locker.



There was also something else to celebrate: the 75th anniversary in 2021. Founded in the post-war period to help rebuild the country, the company repositioned itself in the 1990s as the economy changed. Since then, Lingemann has grown into a strong partner for the industry as a system supplier throughout Europe. A success that would not have been possible without the long-standing partnerships. Therefore, Lingemann took the opportunity to toast the successes and partnerships with its customers. This led to exciting discussions over delicious food from Goodman's Burger. During this culinary feast, the time spent together was reviewed and new projects were discussed at the same time.

With the exhibitors 3M, Ansell and Atlas, customers were also able to find out first-hand about the latest products from the manufacturers and in some cases test them directly on site.

A big thank you to our numerous guests for these successful days in perfect weather.

IT WAS GREAT TO FINALLY WELCOME GUESTS AGAIN



REVIEW

We thank our numerous customers for a very successful 2022. A big thank you also goes to our employees in sales, logistics and production, without whom we could not have achieved all of

All the best for a happy 2023!





34 NEW CUSTOMERS

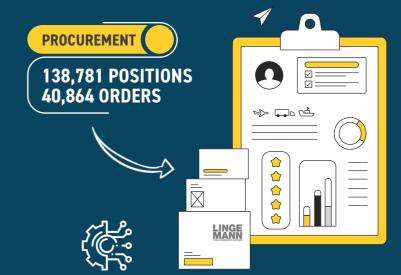
PROJECTS

30 CUSTOMISED BOOST.TOWER*

*PRODUCED IN ROMANIA

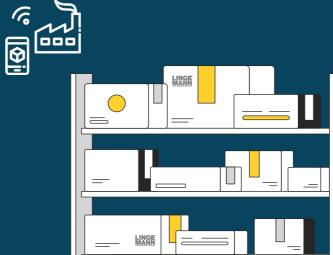












AUTOMATION

NUMEROUS BOOSTRACK PRODUCTS FOR INTRALOGISTICS

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LOGISTICS

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24,237 PACKAGES SHIPPED





^{inclusive} 1000,-€ Voucher



The BOOST.Starter Kit

More information at: +49 (0)2405 89242 600 / info@boostrack.de

You can get the NET version for 2998,- EUR and LTE for 3698,- EUR.



Scan and find out more!

The starter kit contains

- 1. BOOST.Station (NET or LTE version)
- 1. BOOST. Box / Button / Sensor
- 1 year software licence BOOST.Config
- · Pre-configuration and web training

You take care of your main business and we build your individual BOOSTRACK digital concept on your premises.